D.M. 1/30/93
T&D. 1/31/93
S.R.M. 1/1
S.A.M. 1/31/93

RJReynolds
Tobacco Company

TO: TED LISA
STEVE ANN
RITZ

Please note the following. All accounts already have all contracts entered as of 10/92.

R. L. AMAZON
Senior Chain Accounts Manager

11260 Cornell Park Drive
Cincinnati, OH 45242
513-489-8616
Fax 513-489-5145

March 10, 1993

TO:

Acord	DeJong	Mann	Segelke
Becker	Fraser	Miller	Sheer
Becraft	Grossberg	O'Connor	Sweeney
Bell	Harris	O'Rourke	Thomas
Bennett	Hull	Peterson	Thompson
Brubaker	James	Richardson	Wadsworth
Casey	Lintzenich	Rogers	Wagner
Cordell	Maney	Rumberger	Ward
Decker			

SUBJECT: SUPER X G.O.

Ladies and Gentlemen:

We would appreciate your assistance to again ensure that all Super X Drug Stores are showing the new contracts required under our new merchandising program as follows:

1) Our cash register display, 120 packs should be reported as **Counter PCD 1Z at a rate of $55.00.** This rate should show an effective date of January 1, 1993.

2) Our Doral Savings Center display should be shown as **CCD CCD2 at a rate of $30.00.**

3) **Extra Value EVD** display at the rate of **$15.00**.

As you are aware, we have the authorization from Super X Headquarters to place a temporary CCD/EVD display in Super X stores on the back bar to temporarily house our Savings brands until implementation of our new

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merchandising program begins during second quarter 1993. By ensuring that these contracts are entered into SIS and showing any non-compliance situations as appropriate, we will be able to determine appropriate payments to be made to Super X G.O. Please enter these contracts into SIS as soon as possible, but no later than **March 26, 1993**.

If you should have any questions, please let me know. We appreciate your assistance with this chain.

Sincerely,

Dick

R. L. Amazon

RLA:ph

M-2

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Source: https://www.industrydocuments.ucsf.edu/docs/rkhy0000

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SISM35UN - M35                    ACCOUNT CONTRACT                  03/11/93  10:45 AM

ACCOUNT:   365160                  SUPER X SO-053                  WEEKLY VOLUME: 00175
TERRITORY: 122801  ROUTE: 542      29 DEFOREST AVENUE SUMMIT NJ
 CHAIN OR CORP Y (Y-N)    TAX-ID TYPE   (S=SS F=FED)    TAX-ID
ACT                              ROWS/                          EFF      END       CALL      NC
CODE  TYPES <?>     PLAN         UNITS   RATE     AMOUNT       DATE     DATE      DATE      CODE
==== ============  =====        =====  =======  ==========    =====    =====   ========    ====
 _   COUNTER PCD   1Z___          __1   __55.00      55.00     10/92    _____   01/28/93
 _   CCD_________  CCD2_          __1   __30.00      30.00     10/92    _____   02/24/93    22 D
 _   EXTRA VALUE  EVD__          __1   __15.00      15.00     10/92    _____   02/24/93    22 D
 _   ____________  _____          ____  _______                 _____    _____
 _   ____________  _____          ____  _______                 _____    _____
 _   ____________  _____          ____  _______                 _____    _____
 _   ____________  _____          ____  _______                 _____    _____
 _   ____________  _____          ____  _______                 _____    _____
 _   ____________  _____          ____  _______                 _____    _____
 _   ____________  _____          ____  _______                 _____    _____

 ACT CODES: (A)DD A NEW CONTRACT              (C)HANGE AN EXISTING CONTRACT
            (D)ELETE CONTRACT FROM QUARTER    (E)NDING DATE FOR EXISTING CONTRACT
            (X) VIEW NON-COMPLIANCE INFO    NEXT ACCOUNT _____
 PF1 = ACCOUNT SELECTION MENU                PF3 = NEXT ACCOUNT
 PF4 = REVIEW NON-COMPLIANCE CALL CODES                  NEXT FUNCTION<?> ___
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Source: https://www.industrydocuments.ucsf.edu/docs/rkhy0000

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SISM35UN - M35                    ACCOUNT CONTRACT                  03/11/93  10:46 AM

ACCOUNT:   484422                  SUPER X DRUGS SO-57          WEEKLY VOLUME: 00200
TERRITORY: 122804  ROUTE: 001      210 SOUTH AVE. WESTFIELD NJ
 CHAIN OR CORP Y (Y-N)    TAX-ID TYPE   (S=SS F=FED)   TAX-ID
ACT                              ROWS/                          EFF      END       CALL      NC
CODE  TYPES <?>     PLAN         UNITS   RATE     AMOUNT       DATE     DATE      DATE      CODE
____  ____________  ______       _____   _______  ___________  _____    ______    ________  ____
 _    COUNTER PCD   1Z___        __1     __55.00      55.00    10/92    _____     02/18/93  22 D
 _    EXTRA VALUE   EVD__        __1     __15.00      15.00    10/92    _____     02/18/93  21 D
 _    CCD_______    CCD2_       __1     __30.00      30.00    10/92    _____     02/18/93  22 D
 _    ____________  ______       _____   _______              _____    ______
 _    ____________  ______       _____   _______              _____    ______
 _    ____________  ______       _____   _______              _____    ______
 _    ____________  ______       _____   _______              _____    ______
 _    ____________  ______       _____   _______              _____    ______
 _    ____________  ______       _____   _______              _____    ______
 ACT CODES: (A)DD A NEW CONTRACT                (C)HANGE AN EXISTING CONTRACT
            (D)ELETE CONTRACT FROM QUARTER  (E)NDING DATE FOR EXISTING CONTRACT
            (X) VIEW NON-COMPLIANCE INFO   NEXT ACCOUNT _____
 PF1 = ACCOUNT SELECTION MENU              PF3 = NEXT ACCOUNT
 PF4 = REVIEW NON-COMPLIANCE CALL CODES                NEXT FUNCTION<?> ___
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SISM35UN - M35 ACCOUNT CONTRACT 03/11/93 10:46 AM

ACCOUNT: 274335 SUPER X DRUG S022 WEEKLY VOLUME: 00300
TERRITORY: 122804 ROUTE: 726 781 ROOSEVELT CARTERET NJ
CHAIN OR CORP Y (Y-N) TAX-ID TYPE (S=SS F=FED) TAX-ID

ACT CODE	TYPES <?>	PLAN	ROWS/ UNITS	RATE	AMOUNT	EFF DATE	END DATE	CALL DATE	NC CODE
_	COUNTER PCD	1Z___	__1	__55.00	55.00	10/92	_____	01/06/93	
_	CCD_____	CCD2_	__1	__30.00	30.00	10/92	_____	01/06/93	
_	EXTRA VALUE	EVD__	__1	__15.00	15.00	10/92	_____	02/15/93	22 D
_	_____	_____	____	_____		_____	_____		
_	_____	_____	____	_____		_____	_____		
_	_____	_____	____	_____		_____	_____		
_	_____	_____	____	_____		_____	_____		
_	_____	_____	____	_____		_____	_____		
_	_____	_____	____	_____		_____	_____		

ACT CODES: (A)DD A NEW CONTRACT (C)HANGE AN EXISTING CONTRACT
(D)ELETE CONTRACT FROM QUARTER (E)NDING DATE FOR EXISTING CONTRACT
(X) VIEW NON-COMPLIANCE INFO NEXT ACCOUNT _____
PF1 = ACCOUNT SELECTIO

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N MENU PF3 = NEXT ACCOUNT
PF4 = REVIEW NON-COMPLIANCE CALL CODES NEXT FUNCTION<?> ___

SISM35UN - M35 ACCOUNT CONTRACT 03/11/93 10:46 AM

ACCOUNT: 289245 SUPER X SO-049 WEEKLY VOLUME: 00200
TERRITORY: 122805 ROUTE: 031 613 NEW BRUNSWICK AV PERTH AMBOY NJ
CHAIN OR CORP Y (Y-N) TAX-ID TYPE (S=SS F=FED) TAX-ID

ACT CODE	TYPES <?>	PLAN	ROWS/ UNITS	RATE	AMOUNT	EFF DATE	END DATE	CALL DATE	NC CODE
_	COUNTER PCD	1Z	1	55.00	55.00	10/92		01/22/93	
_	EXTRA VALUE	EVD	1	15.00	15.00	10/92		01/22/93	
_	CCD	CCD2	1	30.00	30.00	10/92		01/22/93	
_									
_									
_									
_									
_									
_									

ACT CODES: (A)DD A NEW CONTRACT (C)HANGE AN EXISTING CONTRACT
(D)ELETE CONTRACT FROM QUARTER (E)NDING DATE FOR EXISTING CONTRACT
(X) VIEW NON-COMPLIANCE INFO NEXT ACCOUNT _____
PF1 = ACCOUNT SELECTION MENU PF3 = NEXT ACCOUNT
PF4 = REVIEW NON-COMPLIANCE CALL CODES NEXT FUNCTION<?> ___

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 SISM35UN - M35                    ACCOUNT CONTRACT                  03/11/93  10:46 AM

ACCOUNT:   289245                   SUPER X SO-049                WEEKLY VOLUME: 00200
TERRITORY: 122805  ROUTE: 031       613 NEW BRUNSWICK AV PERTH AMBOY NJ
 CHAIN OR CORP Y (Y-N)    TAX-ID TYPE   (S=SS F=FED)    TAX-ID
ACT                              ROWS/                              EFF      END       CALL      NC
CODE  TYPES <?>     PLAN         UNITS   RATE     AMOUNT            DATE     DATE      DATE      CODE
==== ============ ======       ====== ======== ==========         =====    =====    ========   ====
 _    COUNTER PCD  1Z___         __1   __55.00      55.00          10/92    _____    01/22/93
 _    EXTRA VALUE  EVD__         __1   __15.00      15.00          10/92    _____    01/22/93
 _    CCD_______   CCD2_         __1   __30.00      30.00          10/92    _____    01/22/93
 _    ____________ ______       ____   ________                  _____    _____
 _    ____________ ______       ____   ________                  _____    _____
 _    ____________ ______       ____   ________                  _____    _____
 _    ____________ ______       ____   ________                  _____    _____
 _    ____________ ______       ____   ________                  _____    _____
 _    ____________ ______       ____   ________                  _____    _____
 _    ____________ ______       ____   ________                  _____    _____

 ACT CODES: (A)DD A NEW CONTRACT              (C)HANGE AN EXISTING CONTRACT
            (D)ELETE CONTRACT FROM QUARTER    (E)NDING DATE FOR EXISTING CONTRACT
            (X) VIEW NON-COMPLIANCE INFO    NEXT ACCOUNT _____
 PF1 = ACCOUNT SELECTION MENU                PF3 = NEXT ACCOUNT
 PF4 = REVIEW NON-COMPLIANCE CALL CODES                  NEXT FUNCTION<?> ___
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SISM35UN - M35                    ACCOUNT CONTRACT                  03/11/93  10:47 AM

ACCOUNT:   311271                  SUPER X DRUGS                 WEEKLY VOLUME: 00200
TERRITORY: 122805  ROUTE: 620      315 ELMORA AVENUE ELIZABETH NJ
 CHAIN OR CORP Y (Y-N)    TAX-ID TYPE   (S=SS F=FED)    TAX-ID
ACT                              ROWS/                          EFF      END       CALL      NC
CODE  TYPES <?>     PLAN         UNITS   RATE      AMOUNT       DATE     DATE      DATE      CODE
==== ============  =====        =====  =======  ==========    =====    =====   ========    ====
 _    COUNTER PCD   1Z___         __1   __55.00      55.00     10/92    _____   01/25/93
 _    CCD_______    CCD2_         __1   __30.00      30.00     10/92    _____   02/22/93    22 D
 _    EXTRA VALUE   EVD__         __1   __15.00      15.00     10/92    _____   02/22/93    22 D
 _    ____________  _____        ____   _______                 _____    _____
 _    ____________  _____        ____   _______                 _____    _____
 _    ____________  _____        ____   _______                 _____    _____
 _    ____________  _____        ____   _______                 _____    _____
 _    ____________  _____        ____   _______                 _____    _____
 _    ____________  _____        ____   _______                 _____    _____
 _    ____________  _____        ____   _______                 _____    _____

ACT CODES: (A)DD A NEW CONTRACT              (C)HANGE AN EXISTING CONTRACT
           (D)ELETE CONTRACT FROM QUARTER    (E)NDING DATE FOR EXISTING CONTRACT
           (X) VIEW NON-COMPLIANCE INFO    NEXT ACCOUNT _______
PF1 = ACCOUNT SELECTION MENU                PF3 = NEXT ACCOUNT
PF4 = REVIEW NON-COMPLIANCE CALL CODES                  NEXT FUNCTION<?> ___
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Source: https://www.industrydocuments.ucsf.edu/docs/rkhy0000

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SISM35UN - M35                    ACCOUNT CONTRACT                  03/11/93  10:47 AM

ACCOUNT:   190774                    SUPER X SO 036              WEEKLY VOLUME: 00250
TERRITORY: 122808  ROUTE: 184    414 ROUTE 206 BEDMINSTER NJ
 CHAIN OR CORP Y (Y-N)   TAX-ID TYPE   (S=SS F=FED)   TAX-ID
ACT                              ROWS/                          EFF      END       CALL      NC
CODE  TYPES <?>     PLAN         UNITS   RATE     AMOUNT       DATE     DATE      DATE      CODE
==== ============ ======       ====== ======== ==========    =====    =====   ========    ====
 _    COUNTER PCD  1Z___         __1   __55.00      55.00     10/92    _____   01/15/93
 _    EXTRA VALUE  EVD__         __1   __15.00      15.00     10/92    _____   02/12/93   22 D
 _    CCD_______   CCD2_         __1   __30.00      30.00     10/92    _____   02/12/93   22 D
 _    ____________ _____         ____  ________             _____    _____
 _    ____________ _____         ____  ________             _____    _____
 _    ____________ _____         ____  ________             _____    _____
 _    ____________ _____         ____  ________             _____    _____
 _    ____________ _____         ____  ________             _____    _____
 _    ____________ _____         ____  ________             _____    _____
 _    ____________ _____         ____  ________             _____    _____

ACT CODES: (A)DD A NEW CONTRACT              (C)HANGE AN EXISTING CONTRACT
           (D)ELETE CONTRACT FROM QUARTER    (E)NDING DATE FOR EXISTING CONTRACT
           (X) VIEW NON-COMPLIANCE INFO    NEXT ACCOUNT _____
PF1 = ACCOUNT SELECTION MENU              PF3 = NEXT ACCOUNT
PF4 = REVIEW NON-COMPLIANCE CALL CODES                  NEXT FUNCTION<?> ___
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SISM35UN - M35                    ACCOUNT CONTRACT                  03/11/93  10:48 AM

ACCOUNT:   772160                 SUPER X DRUG S021          WEEKLY VOLUME: 00180
TERRITORY: 122809  ROUTE: 365     ROUTE 206 CHESTER NJ
 CHAIN OR CORP Y (Y-N)   TAX-ID TYPE   (S=SS F=FED)   TAX-ID
ACT                              ROWS/                          EFF      END      CALL      NC
CODE  TYPES <?>     PLAN         UNITS   RATE     AMOUNT       DATE     DATE     DATE      CODE
____  ____________  _____        _____   _______  __________   _____    _____    ________  ____
_     COUNTER PCD   1Z___        __1     __55.00      55.00    10/92    _____    02/18/93  22 D
_     EXTRA VALUE   EVD__        __1     __15.00      15.00    10/92    _____    01/27/93
_     CCD_______    CCD2_        __1     __30.00      30.00    10/92    _____    01/27/93
_     ____________  _____        _____   _______  __________   _____    _____    ________  ____
_     ____________  _____        _____   _______  __________   _____    _____    ________  ____
_     ____________  _____        _____   _______  __________   _____    _____    ________  ____
_     ____________  _____        _____   _______  __________   _____    _____    ________  ____
_     ____________  _____        _____   _______  __________   _____    _____    ________  ____
_     ____________  _____        _____   _______  __________   _____    _____    ________  ____
_     ____________  _____        _____   _______  __________   _____    _____    ________  ____

ACT CODES: (A)DD A NEW CONTRACT              (C)HANGE AN EXISTING CONTRACT
           (D)ELETE CONTRACT FROM QUARTER    (E)NDING DATE FOR EXISTING CONTRACT
           (X) VIEW NON-COMPLIANCE INFO    NEXT ACCOUNT _____
PF1 = ACCOUNT SELECTION MENU                PF3 = NEXT ACCOUNT
PF4 = REVIEW NON-COMPLIANCE CALL CODES                  NEXT FUNCTION<?> ___
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Source: https://www.industrydocuments.ucsf.edu/docs/rkhy0000

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SISM35UN - M35                    ACCOUNT CONTRACT                    03/11/93  10:48 AM

ACCOUNT:   453852                  SUPER X SO-044                  WEEKLY VOLUME: 00075
TERRITORY: 122809  ROUTE: 606      831-1 RT. 10 WHIPPANY NJ
 CHAIN OR CORP Y (Y-N)   TAX-ID TYPE   (S=SS F=FED)   TAX-ID
ACT                              ROWS/                          EFF      END       CALL      NC
CODE  TYPES <?>     PLAN         UNITS   RATE      AMOUNT       DATE     DATE      DATE      CODE
==== ============  =====        =====  =======  ==========    =====    =====   ========    ====
 _    COUNTER PCD   1Z___         __1   __55.00      55.00     10/92    _____   01/14/93
 _    CCD_______    CCD2_        __1   __30.00      30.00     10/92    _____   01/14/93
 _    EXTRA VALUE   EVD__        __1   __15.00      15.00     10/92    _____   01/14/93
 _    ____________  _____        ____  _______                ____     _____
 _    ____________  _____        ____  _______                ____     _____
 _    ____________  _____        ____  _______                ____     _____
 _    ____________  _____        ____  _______                ____     _____
 _    ____________  _____        ____  _______                ____     _____
 _    ____________  _____        ____  _______                ____     _____
 _    ____________  _____        ____  _______                ____     _____

ACT CODES: (A)DD A NEW CONTRACT              (C)HANGE AN EXISTING CONTRACT
           (D)ELETE CONTRACT FROM QUARTER    (E)NDING DATE FOR EXISTING CONTRACT
           (X) VIEW NON-COMPLIANCE INFO   NEXT ACCOUNT _____
PF1 = ACCOUNT SELECTION MENU                PF3 = NEXT ACCOUNT
PF4 = REVIEW NON-COMPLIANCE CALL CODES                  NEXT FUNCTION<?> ___
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Source: https://www.industrydocuments.ucsf.edu/docs/rkhy0000